

You Are Part of Something Bigger!



- 950 member land trusts
 - Plus 120 affiliates (professionals, governments, nonprofits and state land associations)
- 470 accredited land trusts (84% of land protected by land trusts)

The Land Trust Alliance is the voice of the land trust community.

As the national leader in policy, standards, education and training, we work passionately to support land trusts so they can save more land now and for future generations.





61,072,596

Acres Protected



That's about 46,267,118 football fields!







The Alliance was originally founded in 1982 as The Land Trust Exchange

Field Services staff continue to serve this "exchange" role through:

- facilitated training & capacity-building
- network and peer group development
- convening & connecting
- coaching & mentoring







Midwest

STATES SERVED
Illinois, Indiana, Iowa, Michigan, Missouri, Ohio,
Wisconsin, Minnesota



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Midwest Field Services Offerings Close to Home

Peer support

New Executive Directors

Acquisition and Stewardship – with PSCC

Accreditation Renewal and First Time Support

Urban Conservationists Peer Network

Women in Conservation (MW executive directors)

Wentworth Leadership Program

Multi-Session Online Trainings

Risk Management

Baseline Documentation Reports

Intersection of Climate and Water Quality

Mergers and Collaborations

What are your needs? How can we help?







Recent & Upcoming Webinars

- Introduction to Design Principles for Interpretive Signs February 7
- Disability 101 & Leadership February 8
- Staying Accredited: A Renewal of Accreditation Primer (Eastern LTs) February 14
- Best Practices for Complete Stewardship Documentation February 21
- ACEP-ALF Certification Peer-to-Peer Training (Eastern LTs) February 22
- Remote Monitoring Toolkit Webinar March 7
- Easement violations iviarch 13
- Managing Risk Tied to Restoration March 19th
- Easement Monitoring Basics March 28
- <u>Drafting Conservation Easements</u> April 2
- GAAP Accounting for Beginners April 16

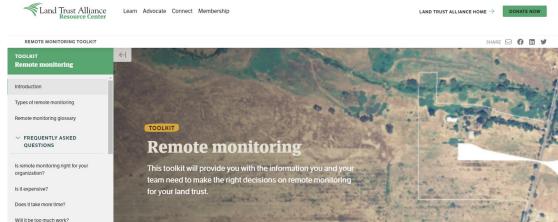
Note: An all-access pass gives you and your entire team the keys to **30** webinars on critical topics in land conservation, so you can learn from the best right at your desk.



Remote Monitoring Toolkit



Today we are launching an online toolkit for land trusts interesting in learning more about using remote monitoring to increase efficiency and reduce costs.





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Resource Center – Learning Pathways



STEWARDSHIP

Conservation easement stewardship

Alliance resources to help your land trust steward its easements



STEWARDSHIP

Fee land stewardship

Alliance resources to help your land trust steward the properties it owns



LAND PROTECTION

Acquisition

Understand the steps in acquiring land or conservation easements



FINANCE

Financial management

The nuts and bolts of managing your land trust's finances



ORGANIZATIONAL MANAGEMENT

For Board Members

Alliance resources specifically for land trust board members







Land & Climate Program Updates

- 2024 Grant Program RFP Opens March 18th
 - Awards between \$5,000 and \$15,000
 - Grant Info Session April 10th at 2pm
 - Proposals Due May 17, 2024
- Land & Climate Program Evaluation
 - Goes live today, please look for an email from Kelly Watkinson and take a minute to give us feedback on the program.
- Ecosystem Services Valuation Tool Available this Spring









The Practical Pointer Series contain practical tips to help land trusts stay informed and navigate the risks associated with specific legal challenges in land conservation. Topics range from mortgage subordination to managing neighbor disputes.

Practical Pointer Series





Practical Pointer Highlights

- Coming This Week: IRS Form 8283 Update
- Kequesis for Now Utility Dights of vvay
- Remote Monitoring: Practices, Limitations and Use in Legal Defense
- <u>Legal Considerations for Carbon Offset Projects Pt V: Navigating Carbon Offset Project</u>
 <u>Related Agmts</u>
- Risk Balancing Methodology and Risk Matrix Template
- Yes Your Land Trust Can Lobby if You Follow Some Basic Rules
- Judicial Interpretation of Conservation Easements
- <u>Drafting Approval Standards</u>
- Baseline Documentation Reports
- Balancing Risk When Permitting Structures
- Balancing IRS Audit Risk When Permitting Commercial Forestry
- Tax Nuances





NRCS Easement Acquisition Team





- Eligibility question
- Application support
- Transaction closing support
- Serve as liaison with NRCS

Justin Merrifield
Senior Project Manager, NRCS Easement Acquisitions Team
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Get Involved!

 Advocacy Days brings together conservation practitioners to advance important land trust policies in Washington DC --April 15-18, 2024



Join a working group:

- <u>Farm Bill:</u> The group serves as a forum for discussion and information sharing regarding Farm Bill conservation programs.
- <u>Energy & Climate</u>: The Alliance's energy and climate working group meets monthly to discuss current issues in energy and climate policy as they relate to the land trust community.



Government Relations & Federal Policy

- Forest Land Conservation Easement Program (FCEP)
 - Forest focused complement to ACEP
- Farm Bill advocacy
 - A year-long extension of the 2018 FB passed in Nov '23, kicking the can down the road. The Alliance GR team continues to advocate for land trust priorities and conservation funding in a new FB in 2024.
- Advocating for tax policies that advance land conservation & inoculate conservation donations from harm
- Drive funding to natural climate solutions and advance conservation-compatible energy infrastructure



Rally 2024







- Dates: Sept 25-28, 2024
- Registration: Opens in May
- Board member summit on Thursday
- Scholarships are available
- Rally 2025 will be in Cleveland, OH (Sept 3-6, 2025)



Thank you!



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